

We look for following position at earliest possible entry date:

## **Techno Commercial Manager France**

### **THE COMPANY:**

Since over 145 years, Gütermann has been standing for a worldwide excellent thread quality and innovative thread technology. The company produces threads, yarns and twisted yarns in nearly all counts, colours and make-ups. Gütermann has always offered more than products – even solutions, which make a perfect seam out of a good seam.

### **THE ROLE:**

Techno Commercial Manager France - home based office

### **PRINCIPLE ACCOUNTABILITIES:**

- Maintain a high level of customer service and communication to ensure the continued satisfaction and loyalty from our established accounts.
- Secure new accounts and increase sales within your sales area.
- Introduce portfolios of current and innovative new products, highlighting the technical aspects and USP's in order to increase sales within new and established accounts.
- Report on competition activity and ongoing client requirements to ensure we remain competitive within our markets.
- Develop further business opportunities within emerging markets.

### **PRINCIPLE ATTRIBUTES:**

- Hard working with the determination to succeed
- Enthusiastic and passionate to build strong relationships with our customers.
- Min. 3 years experience of the clothing market in France is desirable.
- Ability to be structured and organized in order to maximize effectiveness.
- A Team Player with good interpersonal skills.
- A degree in business administration / MBA or textile technical education is required
- Mother language French and minimum fluent English – further language skills (German / Italian) are beneficial.

### **THE PACKAGE**

- Salary commensurate with experience
- Company car

Please send your application documents incl. CV together with your salary expectations and earliest possible entry date to:

**Gütermann SE, Attn. Martina Kaltenbach, Personnel Department, Landstraße 1,  
DE 79261 Gutach – Breisgau**

**Tel. +49 7681 21-306 / [www.guetermann.com](http://www.guetermann.com)**